CAL STATE EAST BAY EDUCATIONAL FOUNDATION

Development Committee Meeting Minutes Thursday, February 23, 2023

IN ATTENDANCE

Patrick Devine Hank Salvo Evelyn Buchanan Bette Felton Rich Sherratt Derek Jackson-Kimball Johan Klehs Mike Coke Randall Davis Linda Renteria Evelyn Dilsaver Jim Songey

<u>ABSEN</u>T

Cherrie Nanninga, Chair Jack Acosta

STAFPRESENT

May Hernandez

1. <u>Call To Order</u>: Evelyn Buchanan, President of the Educational Foundation, called the meeting to order at 3:20pm with a quorum present.

2. Welcome Remarks

Evelyn led the meeting in Chair Cherrie Nanninga's absence.

a. Approval of the November 17, 2022 deting Minutes: The committee reviewed the minutes from the November 17

For major giving, last year we had 50 donors in this category, while this year there are already 57, so we are tracking in the right direction.

Annual giving did lose some donors this year, but we are hiring a new Director and hope to bring a fresh perspective to the program. She discussed the pivotal role Annual Giving plays in laying the foundation for major giving.

4. Vice President's Repart

a. <u>Staffing Update</u> Evelyn reviewed the open Advancement positions with the committee. She gave an update on the new Development staff she has hired, as well as those she's in process of. The committee finished with a lively discussion on the landscape of fundraising.

ADJOURNMENT

There being no further business to discuss, Evelyn Buchanan adjourned the meeting at 4:25am. Dated: February 23, 2023

Cherrie Nanninga, Chair